

SALON NAME	No. of SALONS	YEARS in BUSINESS	TOTAL # of UNITS	BRANDS OF UNITS	SERVICES OFFERED	Avg. SESSION PRICE	CERTIFIED
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FLORIDA

Copper Tan Corporate Office 1100 Linton Blvd. Delray Beach, FL 33444 Rob LaBar and Lizabeth Olszewski, owners	11	14 years	121 units	Ergoline, KBL, MagicTan, Sun Capsule, uwe	Tanning, sunless standup, airbrush/HVLP	More than \$7	Yes
Electric Beach 3895 Lake Emma Road, Suite 159 Lake Mary, FL 32746 Ken and Elizabeth Wilkerson, owners	3	11 years	29 units	ITT, MagicTan, SonnenBräune, Sun Capsule, UltraSun	Tanning, sunless standup	More than \$7	Yes
The Hot Spot Tanning Co. 3130 Tampa Road, Suite 7 Oldsmar, FL 34677 Robert Paolini, president	2	4 years	19 units	ETS, Mystic Tan, ProSun	Tanning, sunless standup	More than \$7	Yes
I Tan Boutiques 664 E. Lake Road Palm Harbor, FL 34685 Tara Everett, owner	2	5 years	21 units	Ergoline, Mystic Tan, ProSun	Tanning, sunless standup, day spa amenities	\$5-\$7	Yes
Miami Tan 16125 Biscayne Blvd. North Miami Beach, FL 33160 Jack and Heidi Hays, owners	1	10 years	9 units	Dr. Müller, Sun Capsule	Tanning, airbrush/HVLP	More than \$7	Yes
North Shore Tanning 11925 Sheldon Road Tampa, FL 33626 Rob Bundy, president	2	2.5 years	24 units	Mystic Tan, ProSun	Tanning, sunless standup, hydrotherapy, massage	More than \$7	Yes
Planet Beach Tanning Spa 800 Ocala Road, Suite 130 Tallahassee, FL 32304 Wilder Ruffin, franchisee	3	4 years	27 units	ETS, Mystic Tan	Tanning, high-pressure tanning, sunless standup, day spa amenities, hydrotherapy	More than \$7	Yes
Showbiz Tan Corporate Office 405 Racetrack Road, N.E., Suite 101 Ft. Walton Beach, FL 32547 Mitch Newton, owner	5	6 years	45 units	Ergoline, Heartland, MagicTan, Soltron, Sun Italia, Sundash, TanAmerica	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
South Beach Tanning Company 851 S. SR 434, Suite 1200 Altamonte Springs, FL 32714 Brian Hibbard, president	5	4 years	80 units	Ergoline, ISO Italia, MagicTan, Sun Capsule, TanAmerica, uwe	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
Tan USA Corporate Office 6783 Newberry Road Gainesville, FL 32605 Greg Marlow, president	48	22 years	768 units	Cabana Mist, SonnenBräune, Sun Capsule, TanAmerica	Tanning, sunless standup	More than \$7	Yes
WellingTAN 12797-A W. Forest Hill Blvd. Wellington, FL 33414 David Thorpe, owner	1	5 years	10 units	Royal Sun, Ultrabronz	Tanning, high-pressure tanning	More than \$7	Yes
Wolff Tan Of Tallahassee, Inc. 2915-201 Kerry Forest Parkway Tallahassee, FL 32309 Shelly Griffin, owner	6	11 years	86 units	Mystic Tan, TanAmerica	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes

GEORGIA

Aloha Tans 1838 Jonesboro Road McDonough, GA 30253 Lillah Bezara, owner	1	5 years	8 units	ETS	Tanning	\$5-\$7	Yes
Banana Beach 117 Newnan Crossing Bypass Newnan, GA 30265 Israel Nelson, owner	4	5 years	49 units	ETS, Heartland, Mystic Tan, TanAmerica	Tanning, high-pressure tanning, sunless standup, airbrush/HVLP	More than \$7	Yes

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GEORGIA (CONT.)

Hollywood Tans—Toco Hills 3015 N. Druid Hills Road Atlanta, GA 30329 Jamie Schachter, owner	3	5 years	42 units	Hollywood Tans, Instant Tan	Tanning, sunless standup	More than \$7	Yes
New Life Tanning Centers 1701 Rollins Way, Suite 400 Columbus, GA 31904 Carla Plazas, owner	2	14 years	31 units	Classic Legs, Ergoline, Mystic Tan, SonnenBräune, TanAmerica, uwe	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
Panama Tan & Spa 104 Highway 61 Connector Villa Rica, GA 30180 Brenda Criswell, owner	1	12 years	23 units	Ergoline, ETS, MagicTan, Sun Capsule, Tan Systems	Tanning, high-pressure tanning, sunless standup, day spa amenities	More than \$7	Yes
Paradise Beach Tanning Resort 4944 Bill Gardner Parkway Locust Grove, GA 30248 Sandy Mitchell, owner	2	6 years	18 units	Heartland, Tan Systems, UltraSun	Tanning, airbrush/HVLP	More than \$7	Yes
Planet Beach Kennesaw 1619 Collins Road, Suite 100 Kennesaw, GA 30152 Cyd and Charles Novak, owners	2	10 years	16 units	ETS, Mystic Tan, TanAmerica	Tanning, sunless standup	More than \$7	Yes
Quick Tan 1006 Hillcrest Parkway Dublin, GA 31021 John Blount, president Randy Jones, secretary/treasurer	3	13 years	45 units	Ergoline, Heartland, Mystic Tan, PC Marketing, Sun Capsule, Sunal, UltraSun	Tanning, high-pressure tanning, sunless standup, travel	\$5-\$7	Yes
Southbeach Tanning Salon 3241 Washington Road Augusta, GA 30907 Johnny Reeves, owner	1	7 years	19 units	Heartland, PC Marketing, ProSun	Tanning, high-pressure tanning, sunless standup, airbrush/HVLP, day spa amenities, nails	More than \$7	Yes
Sun Palace Tanning LLC 151 S. Houston Lake Road, Suite 180 Warner Robins, GA 31088 Linda Brady, owner	1	2.5 years	12 units	Ergoline, ETS, I.SO Italia, Mystic Tan	Tanning, high-pressure tanning, sunless standup, nails	More than \$7	Yes

MARYLAND

All About Tanning, Inc. 1014G S. Salisbury Blvd. Salisbury, MD 21801 Jennifer Pusey, president	2	5 years	22 units	Ergoline, Mystic Tan, Sundash	Tanning, sunless standup	More than \$7	Yes
Aruba Tanning 3456 Emmorton Road Abingdon, MD 21009 Luke and Lori Golueke, owners	2	6 years	46 units	Ergoline, Mystic Tan	Tanning, high-pressure tanning, sunless standup	\$5-\$7	Yes
Beach Fever, Inc. 720 E. College Ave. Salisbury, MD 21804 Melanie Gladden, owner	2	10 years	17 units	Ergoline, Mystic Tan, Sontegra	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
Bronze Bodies 584 Benfield Road Severna Park, MD 21146 Joe Barrie, owner	1	4 years	12 units	Mystic Tan, Royal Sun, Sundash	Tanning, sunless standup	More than \$7	Yes
Electric Beach Tanning Salon 1202 Annapolis Road, Suite E Odenton, MD 21113 Jim and Gwen Wint, owners	1	5.5 years	13 units	Heartland, Royal Sun, SCA Wolff, Sun Shower	Tanning, sunless standup	More than \$7	Yes
Sunsational Tanning Studios 259 B. South Bridge St. Elkton, MD 21921 Lori Pfeiffer, president Mark Pfeiffer, vice president	4	9 years	85 units	California Tan, Dr. Müller, Ergoline, Mystic Tan, Sportarredo, Sun Capsule	Tanning, sunless standup	More than \$7	Yes

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MARYLAND (CONT.)							
SunSeekers 4315 Ebenezer Road Baltimore, MD 21236 Marty and Robin Eason, owners	6	24 years	134 units	Dr. Müller, ITT, Miracle Mist, Royal Sun, Sportarredo, Sun Capsule, TanAmerica, UltraSun	Tanning, sunless standup	\$5-\$7	Yes
What A Tan 4 S. McCain Drive Frederick, MD 21703 Greg and Ruth Smith, owners	2	23 years	62 units	Dr. Müller, Heartland, Mystic Tan, TanAmerica	Tanning, high-pressure tanning, sunless standup	\$5-\$7	Yes
NEW JERSEY							
Bella Bronze Tanning Studio 928 South Ave. Westfield, NJ 07090 Kon and Barbara Zoganas, owners	1	4 years	9 units	Mystic Tan, Sun Capsule, uwe	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
Body Works Salon 30 Passaic St. Garfield, NJ 07026 Nicholas Nasarenko, owner	1	10 years	13 units	PC Marketing, uwe	Tanning, high-pressure tanning	More than \$7	Yes
Endless Sun Tanning 296 Third Ave. Westwood, NJ 07675 Nancy Roth, owner	1	8 years	10 units	Dr. Müller, Ergoline, Mystic Tan, Sundash	Tanning, sunless standup, airbrush/HVLP	More than \$7	Yes
Hawaiian Bronze Tanning 4095 Route 1 South Monmouth Junction, NJ 08852 Chris Morosoff, owner	1	9 years	16 units	Classic Legs, Ergoline, Miracle Mist, Sun Capsule, Sun Italia, Sun Sport	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
Paradise Cove Tanning 660 Woodbury-Glassboro Road, Suite 7 Sewell, NJ 08080 Jack, Deb and Chris Stief, owners	2	2 years	24 units	ETS, MagicTan, TanAmerica	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
Salone Solé Tanning 957 Route 33 Hamilton, NJ 08690 Darl Brophy, owner	2	7 years	24 units	California Tan, Dr. Müller, Mystic Tan, TanAmerica, Ultrabronz	Tanning, high-pressure tanning, sunless standup	\$5-\$7	Yes
Simply Sun Tanning 635 Bay Ave. Toms River, NJ 08753 Lori Vogel, vice president Pat Vogel, secretary	3	10 years	60 units	Royal Sun, SonnenBräune, Sportarredo, Sun Capsule, TanAmerica, Tanses, Ultramax, uwe	Tanning, high-pressure tanning, airbrush/HVLP	More than \$7	Yes
Sun Shoppe 1889 Route 88 Brick, NJ 08724 Nicole Franchino, owner	2	15 years	18 units	Dr. Müller, ETS, Mystic Tan, SonnenBräune, Sun Capsule	Tanning, sunless standup	More than \$7	Yes
Sunny Days Tanning 1870 N. Olden Ave. Ewing, NJ 08638 Gerry and Christyne Silverdis, owners	2	10 years	20 units	California Tan, ITE, ProSun, Sontegra, uwe	Tanning, sunless standup, airbrush/HVLP	More than \$7	Yes
Tanfastic, Inc. 2275 W. County Line Road Jackson, NJ 08527 Dina Gordon, president Mike Gordon, vice president	2	19 years	47 units	Dr. Müller, SonnenBräune, Sun Capsule, Sundash, TanAmerica, Ultrabronz	Tanning, high-pressure tanning, airbrush/HVLP, day spa amenities, juice bar	More than \$7	Yes
Tiki Tan Corporate Office 823 W. Park Ave., #266 Ocean, NJ 07712 Chris Strauss and Chris Lemberg, owners	8	11 years	116 units	California Tan, Ergoline, Soltron, uwe	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes

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NORTH CAROLINA

Le' Tan Tanning Salon 165 Weaver Blvd., #7 Weaverville Plaza Weaverville, NC 28787 Bill and Genell Ledford, owners	1	22 years	24 units	Ergoline, Mystic Tan, Sun Capsule	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
Magic Tan 424 E. Main St. Jefferson, NC 28640 Allen Pruitt, owner	4	21 years	29 units	Ergoline, Mystic Tan, Sundash	Tanning, sunless standup	\$5-\$7	Yes
Mega Tan 2315 Catawba Valley Blvd., S.E., Suite 2 Hickory, NC 28602 Donald and Dawn Smith, owners	3	16 years	43 units	Ergoline, Mystic Tan	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
Neon Beach Sun Spa 311 Pee Dee Ave. Albemarle, NC 28001 Jeff and Brandi Jordan, owners	1	9 years	20 units	Ergoline, ETS, Miracle Mist, SonnenBräune, Sundash, uwe	Tanning, high-pressure tanning, sunless standup, airbrush/HVLP	More than \$7	Yes
Planet Beach at Brier Creek 8521 Brier Creek Parkway, Building 23, Suite 115 Raleigh, NC 27617 Brent and Candace Marek, owners	3	4 years	34 units	ETS, Mystic Tan	Tanning, sunless standup, day spa amenities, hydrotherapy	More than \$7	Yes
Planet Beach—Falls Pointe 9660 Falls Of Neuse, #149 Raleigh, NC 27615 Lara Barnhill, president	2	4.5 years	23 units	ETS, Mystic Tan	Tanning, sunless standup, day spa amenities, hydrotherapy	More than \$7	Yes
Saulë Tanning Salon 2877 Carolina Beach Road Wilmington, NC 28412 David and Misa Welch, owners	1	8 years	10 units	ProSun, Sundash, TanAmerica	Tanning, high-pressure tanning, airbrush/HVLP	More than \$7	Yes
The Tan Line 2705 N. Main St., Suite 116 High Point, NC 27265 Lori Shelton, president Ricky Shelton, vice president	1	11 years	9 units	Ergoline, Sundash	Tanning, airbrush/HVLP	More than \$7	Yes
Toucan Tan 435 Highway 49, Suite 540 Harrisburg, NC 28075 Brannon Horne and Holly Bare, owners	3	3 years	36 units	Mystic Tan, Soltron	Tanning, sunless standup	More than \$7	Yes

SOUTH CAROLINA

The Beach Tanning Salon 651 Bultman Drive Sumter, SC 29150 Valerie Rodgers, owner	2	6 years	10 units	ETS, Heartland, PC Marketing, Sportarredo, uwe	Tanning	\$5-\$7	Yes
East Coast Tanning 929 N. Lake Drive Lexington, SC 29072 Sylvia Beaver, owner	4	20 years	84 units	Mystic Tan, Sun Ergoline	Tanning, sunless standup	\$5-\$7	Yes
Sunsation Tanning Salon 242 E. Gate Drive Aiken, SC 29803 Gene and Jennifer Hart, owners	1	6.5 years	18 units	Ergoline, Mystic Tan	Tanning, sunless standup	More than \$7	Yes

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SOUTH CAROLINA (CONT.)							
Suntopia Tan & Spa 2260 Crosspointe Drive, Suite 201 Rock Hill, SC 29730 Nick M. Cotten, owner	2	5.5 years	25 units	Ergoline, Heartland, Mystic Tan	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
Ultimate Tann 6203 N. Kings Highway Myrtle Beach, SC 29572 Mike Fieburnitz, owner	1	12 years	14 units	ETS, MagicTan, Poretan, Sun Capsule	Tanning, sunless standup	\$5-\$7	Yes
VIRGINIA							
Absolute Tan 907 S. Main St. Farmville, VA 23901 Keith Coro, owner	1	7 years	14 units	Classic Legs, TanAmerica	Tanning, airbrush/HVLP	More than \$7	Yes
Body & Sol Tanning Boutique 209 Village Ave., #E Yorktown, VA 23693 Kristin Barfknecht, owner	4	5 years	61 units	ETS, Mystic Tan	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
Club Paradise Tanning 151 W. Lee Highway Warrenton, VA 20186 Dottie Howell, president	1	16 years	24 units	ETS, MagicTan, Sun Capsule	Tanning, sunless standup	\$5-\$7	Yes
Eurobronze 8693 Sudley Road Manassas, VA 20110 Joe and Alyssa Springman, owners	2	13 years	12 units	Dr. Kern, Mystic Tan, Royal Sun, Ultrabronz	Tanning, high-pressure tanning, sunless standup, day spa amenities	More than \$7	Yes
Extreme Tan 1169 Berryville Ave. Winchester, VA 22601 Andrea Armel, owner	2	12 years	47 units	ETS, Summer Image, Sun Capsule, Sundash, Tan-Tech, Ultrabronz. uwe	Tanning, high-pressure tanning, sunless standup, body wraps	\$5-\$7	Yes
Lava Tanning & Massage, Inc. 1103 W. Main St. Salem, VA 24153 Troy Craig, owner	1	6 years	14 units	Ergoline, Heartland, MagicTan, Sundash, uwe	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
One Hot Tan 2135 General Booth Blvd., Suite 134 Virginia Beach, VA 23454 John and Donna Martonick, owners	1	5 years	16 units	Ergoline, Sundash	Tanning	\$5-\$7	Yes
Sundays Blue Box Tanning Resort Corporate Office 4336 Holland Plaza Virginia Beach, VA 23452 Dennis Ligon, president	9	15 years	220 units	Ergoline, MagicTan, Mystic Tan	Tanning, high-pressure tanning, sunless standup, day spa amenities	\$5-\$7	Yes
Tan `N Tone 1504 N. Franklin St. Christiansburg, VA 24073 Teresa Echols, owner	2	24 years	40 units	Heartland	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
WEST VIRGINIA							
Lion In The Sun 201 Morgantown Ave. Fairmont, WV 26554 Kimberly K. Wherley, owner	2	13 years	20 units	Heartland, ITE, PC Marketing, Perfect Tan	Tanning, sunless standup, airbrush/HVLP, day spa amenities, massage	\$5-\$7	Yes
Sahara Tanning 3657 Teays Valley Road Hurricane, WV 25526 Tracey Assi, owner	2	15 years	30 units	ETS, Future Industries, UltraSun	Tanning, high-pressure tanning, day spa amenities, nails	\$5-\$7	Yes