

## NORTHERN AND UPPER MIDWEST U.S.

SALON NAME	No. of SALONS	YEARS in BUSINESS	TOTAL # of UNITS	BRANDS OF UNITS	SERVICES OFFERED	Avg. SESSION PRICE	CERTIFIED
<b>OHIO</b>							
<b>Tan Pro West</b> 2260 Stumbo Road Mansfield, OH 44906 Steve McKown, president	1	10.5 years	29 units	Heartland, Mystic Tan, SonnenBräune, Ultrabronz	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>WISCONSIN</b>							
<b>Baja Tan</b> 8667 N. Port Washington Road Fox Point, WI 53217 Matt Kohler, president	1	3 years	10 units	TanAmerica	Tanning, high-pressure tanning, airbrush/HVLP	More than \$7	Yes
<b>Parrot Bay Tanning Salon</b> 719 S. Broadway St. Menomonie, WI 54751 Sandy and Gary Scholfeld, owners	1	2 years	14 units	MagicTan, Sportarredo, Soltron, Sun Capsule	Tanning, high-pressure tanning, sunless standup, hydrotherapy	More than \$7	Yes
<b>Tan Lines, Inc</b> 2010 Jackson St. Oshkosh, WI 54901 Kevin and Sue Otto, owners	3	15 years	90 units	Ergoline, Mystic Tan, TanAmerica	Tanning, high-pressure tanning, sunless standup	\$5-\$7	Yes
<b>The Tanning Studio</b> 5502 Business Highway 51 Schofield, WI 54476 Jodi and Ron Krenz, owners	2	7 years	47 units	Mystic Tan, SonnenBräune, Sun Italia	Tanning, high-pressure tanning, sunless standup, day spa amenities, light therapy	More than \$7	Yes

## MIDWEST AND WESTERN U.S.

<b>ALASKA</b>							
<b>Sun City Tanning</b> 9220 Lake Otis Parkway, #4 Anchorage, AK 99507 Jenny Dickinson, owner	1	6 years	10 units	ETS, SonnenBräune	Tanning	More than \$7	Yes
<b>ARIZONA</b>							
<b>Planet Beach Tanning Spa</b> 3668 W. Anthem Way, Suite B-154 Anthem, AZ 85086 Dawn Mougel, owner	1	2 years	8 units	ETS, Mystic Tan	Tanning, sunless standup	More than \$7	Yes
<b>Tangible Tanning</b> 4530 N. 7th St. Phoenix, AZ 85014 Linda Bobst and Chris Scheimann, owners	1	7 years	22 units	MagicTan, Megasun, Sun Capsule, Sun Italia, Tanses	Tanning, high-pressure tanning, sunless standup, day spa amenities	More than \$7	Yes
<b>Tucson Tanning Centers</b> Corporate Office 6356 E. Broadway Tucson, AZ 85719 Pat Reykdal, owner	4	11 years	44 units	ETS, Heartland, Poretan, Sportarredo, Sun Ergoline, TanAmerica, Ultrabronz	Tanning, high-pressure tanning, airbrush/HVLP	\$5-\$7	Yes

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<b>CALIFORNIA</b>							
<b>Amazing Tans</b> 4744 Manzanita Ave. Carmichael, CA 95608 Bob Parmar, president Michelle Parmar, CFO	7	11 years	118 units	I.S.O Italia, MagicTan, Mystic Tan, TanAmerica, uwe	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>California Sun Centers</b> Corporate Office 8265 Sierra College Blvd., Suite 304 Roseville, CA 95661 Michael Blore, CEO Ashleigh Blore, president	16	15 years	378 units	Ergoline, Mystic Tan, TanAmerica	Tanning, high-pressure tanning, sunless standup	\$5-7	Yes
<b>Four Seasons Tanning</b> 2000 Homestead Road Santa Clara, CA 95050 Jim and Stephanie Rose, owners	4	4 years	44 units	MagicTan, ProSun, Royal Sun, Ultrabronz	Tanning, high-pressure tanning, sunless standup, airbrush/HVLP, day spa amenities	More than \$7	Yes
<b>La Stella</b> 1720 W. Hammer Lane Stockton, CA 95209 Sal Trinchera, president	1	4.5 years	13 units	Classic Legs, ETS, Mystic Tan, UltraSun	Tanning, high-pressure tanning, sunless standup, hydrotherapy, day spa amenities	More than \$7	Yes
<b>The OC Tan</b> 7862 Warner Ave., Suite C Huntington Beach, CA 92647 Matthew Horner, CEO	2	2 years	16 units	ETS, Dr. Müller, Future Industries, Mystic Tan, Soltron, Sun Capsule, Sun Italia	Tanning, high-pressure tanning, sunless standup, light therapy	More than \$7	Yes
<b>Pacific Sun</b> Corporate Office 14670 Ventura Blvd. Sherman Oaks, CA 91403 Michael Gaedeke, managing partner	3	4 years	35 units	Mystic Tan, Sun Ergoline	Tanning, sunless standup, airbrush/HVLP	More than \$7	Yes
<b>Solé di Paradiso</b> 1039-G El Monte Ave. Mountain View, CA 94040 David Maselli, owner	2	7 years	18 units	I.S.O Italia, Mystic Tan, Sun Capsule, TanAmerica, uwe	Tanning, high-pressure tanning, sunless standup, airbrush/HVLP	More than \$7	Yes
<b>Sorrento Sun Center/Great Tan</b> Corporate Office P.O. Box 14909 San Francisco, CA 94114 Craig Joyner, owner	3	14 years	32 units	AUVL, Dr. Müller, Mystic Tan, Sun Capsule, TanAmerica, Ultrabronz	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Tan At The Islands</b> 205 S. El Camino Real Encinitas, CA 92024 Craig and Cindy Kelly, owners	2	6 years	36 units	Classic Legs, Ergoline, Mystic Tan	Tanning, sunless standup	More than \$7	Yes
<b>Tan L.A.</b> 1625 E. Thousand Oaks Blvd., Suite C Thousand Oaks, CA 91362 Gary Haw and John Enke, owners	2	14 years	20 units	Dr. Müller, Heartland, Mystic Tan, Sun Capsule, TanAmerica	Tanning, high-pressure tanning, sunless standup, airbrush/HVLP	More than \$7	Yes
<b>Total Tan, Inc.</b> 8505 Santa Monica Blvd., #7 West Hollywood, CA 90069 Carol Garmyn, owner	2	27 years	38 units	Ergoline, Mystic Tan	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Urban Sun Tanning</b> 11980 Carmel Mountain Road, Suite 240 San Diego, CA 92128 Danielle Suriano, Toni Morosini, Richard Morosini, owners	1	4 years	13 units	Ergoline, Mystic Tan	Tanning, sunless standup	More than \$7	Yes

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<b>COLORADO</b>							
<b>Always Tan</b> 18658 E. Hampden Ave. Aurora, CO 80013 Lee Pierce, president Priscilla Pierce, treasurer	1	5 years	17 units	ETS, Mystic Tan, Sun Italia	Tanning, high-pressure tanning, sunless standup, light therapy	More than \$7	Yes
<b>Executive Tans</b> 1124 W. Dillon Road Louisville, CO 80027 Don and Lisa Bergen, owners	1	6 years	12 units	Mystic Tan, Poretan, Sun Ergoline	Tanning, sunless standup	More than \$7	Yes
<b>Executive Tans and Swimwear</b> 9231 E. Lincoln Ave., Suite 200 Lone Tree, CO 80124 Dru Larsen, president Jim Larsen, vice president	1	12 years	12 units	Classic Legs, Mystic Tan, Poretan, Sun Capsule, Ultrabronz, uwe	Tanning, high-pressure tanning, sunless standup, tattoos, body piercing	More than \$7	Yes
<b>The Palms Tanning Resort</b> 8577 E. Arapahoe Road, Suite A Greenwood Village, CO 80112 Keith Rodenberger, owner	2	4 years	28 units	Mystic Tan, TanAmerica, uwe	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Planet Beach of Parker Colorado</b> 16534 Keystone Blvd., Unit B Parker, CO 80134 Sandra and Tim Whitton, owners	1	2 years	9 units	ETS, Mystic Tan	Tanning, sunless standup, day spa amenities, light therapy	More than \$7	Yes
<b>Salon Silverado</b> 220 Pavilions Place Brighton, CO 80601 Liana Carlson, owner	1	9 years	22 units	Mystic Tan, TanAmerica	Tanning, high-pressure tanning, sunless standup, airbrush/HVLP, day spa amenities, nails, medispa	More than \$7	Yes
<b>Tan In Paradise</b> 2478 Highway 6 & 50 Grand Junction, CO 81503 Scott Young, owner	1	2 years	13 units	Ergoline, Mystic Tan, Sun Capsule	Tanning, sunless standup	More than \$7	Yes
<b>Tan Perfection</b> 1340 North Ave. Grand Junction, CO 81501 Louis Mazzuca, president	1	6 years	29 units	Mystic Tan, Sun Capsule, TanAmerica	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Tanning Oasis</b> 17051 Lincoln Ave., Suite E Parker, CO 80134 Niki Virden, owner	1	6 years	14 units	MagicTan, PC Marketing, Sun Capsule, uwe	Tanning, sunless standup	More than \$7	Yes
<b>HAWAII</b>							
<b>Sun Splash Tans, Inc.</b> 625 Kapahulu Ave. Honolulu, HI 96815 Marc Rapoza, owner	1	3 years	6 units	ETS	Tanning, airbrush/HVLP	More than \$7	Yes
<b>IDAHO</b>							
<b>Summer Sun</b> 6190 Sunshine St., #5 Coeur d' Alene, ID 83815 Christine Kowalak, owner	2	10 years	15 units	Dr. Müller, ETS, Heartland, Klafsun, Sun Ergoline, Ultrabronz, TanAmerica	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes

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<b>KANSAS</b>							
<b>Celsius Tannery</b> Corporate Office 12142 A. State Line Road Leawood, KS 66209 Scott Altizer, president Roger Holmes, secretary	9	11 years	166 units	Celsius, Future Sun, Heartland, Ultrabronz	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Electric Sun</b> 355 N. Moonlight Road Gardner, KS 66030 Howard and Teresa Terry, owners	3	7 years	39 units	Heartland, Sportarredo, Sun Ergoline	Tanning, high-pressure tanning, airbrush/HVLP	More than \$7	Yes
<b>Oasis Tanning</b> 511 N.W. Morse St. Topeka, KS 66608 Rich and Lynn Morgan, partners	1	13 years	18 units	Heartland, Mystic Tan, Sun Ergoline, UltraSun	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Sun Resorts</b> 4101 Gage Center Drive Topeka, KS 66604 Howard and Christy Hogan, owners	2	5 years	26 units	Black Sun, Mystic Tan, Tanses, Ultrabronz	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>MONTANA</b>							
<b>UltraTan</b> 3039 Grand Ave., Suite D Billings, MT 59102 Dennis and Lisa Mullikin, owner/operator	1	8 years	11 units	Heartland, Mystic Tan, Ultrabronz	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Sun Splash Tanning</b> 928 Broadwater Billings, MT 59101 Wayne Sundelius, owner	1	9 years	16 units	Future Industries, Mystic Tan, ProSun, Sun Ergoline, TanAmerica, uwe	Tanning, high-pressure tanning, sunless standup	\$5-\$7	Yes
<b>NEBRASKA</b>							
<b>Sun Palace Tanning Spas</b> 4640 Champlain Drive, Suite 129 Lincoln, NE 68521 Shannon and Teri Kerns, owners	3	13 years	48 units	ETS, Heartland, Prosun, TanAmerica, Tanses	Tanning	More than \$7	Yes
<b>Tanning Zone</b> 4333 S. 70th St., Suite 3 Lincoln, NE 68516 April Barry-Roth, owner	1	3 years	9 units	Dr. Kern, ITE, Tanses, Ultrabronz	Tanning, high-pressure tanning	More than \$7	Yes
<b>NEVADA</b>							
<b>Radiance Tanning Salon</b> 1450 W. Horizon Ridge Parkway, Suite A-501 Henderson, NV 89012 Perry and Ronda Garrett, managers	1	3 years	11 units	TanAmerica	Tanning, airbrush/HVLP	More than \$7	Yes
<b>NEW MEXICO</b>							
<b>The Hot Pepper Tanning Co. LLC</b> 2821 N. Telshor Blvd., Suite 3 Las Cruces, NM 88011 Lisa Rowen, owner	1	1.5 years	7 units	Soltron	Tanning	More than \$7	Yes

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<b>NORTH DAKOTA</b>							
<b>Club Tan</b> 2855 10th Ave., N. Grand Forks, ND 58201 Ronda Pokrzywinski, owner	2	4 years	23 units	Mystic Tan, Sun Ergoline	Tanning, sunless standup	\$5-\$7	Yes
<b>Tan Express</b> 101 E. Front Ave. Bismark, ND 58504 Jeri Heiser, owner	2	16 years	45 units	Megasun, Sportarredo	Tanning, high-pressure tanning, fitness center	\$5-\$7	Yes
<b>OREGON</b>							
<b>High Desert Sun</b> 133 S.W. Century Drive, #102 Bend, OR 97702 Bill Parcel, owner	1	7 years	8 units	Dr. Muller, MagicTan, ProSun, Ultrabronz	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Ultimate Exposure</b> 3815 S. 6th St. Klamath Falls, OR 97603 Katie Cesena, owner	1	2 years	7 units	Dr. Müller, Heartland, Mystic Tan, Sun Ergoline	Tanning, sunless standup	More than \$7	Yes
<b>TEXAS</b>							
<b>Corona Tan</b> 4251 FM 2181, #208 Cornith, TX 76210 Donna Emmert, president Mike Emmert, vice president	1	7 years	10 units	ETS, Poretan, SonnenBräune	Tanning, airbrush/HVLP, nails, travel	More than \$7	Yes
<b>Hot Spot Tanning Resort</b> 3110 N. 1st St. Abilene, TX 79603 Tom and LaDonna Pharris, owners	1	9 years	20 units	Heartland, Sun Capsule, TanAmerica, Ultrabronz	Tanning, high-pressure tanning, day spa amenities, light therapy	More than \$7	Yes
<b>Island Tans</b> 2215 N. Midland Drive, 3-B Midland, TX 79707 Pam and Brad Logan, owners	2	15 years	41 units	Sun Ergoline	Tanning	More than \$7	Yes
<b>Malibu Tan</b> 2800 E. Broadway, Suite N Pearland, TX 77581 Shane and Dai Dement, owners	12	8 years	216 units	Dr. Müller, Ergoline, Mystic Tan, TanAmerica, uwe	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Mega Tan Tanning Centers, Inc.</b> Corporate Office P.O. Box 821519 North Richland Hills, TX 76182 Jon-Paul Robinson, president Dava Robinson, vice president	3	9 years	57 units	Poretan	Tanning	More than \$7	Yes
<b>Planet Beach</b> 5182 Buffalo Speedway Houston, TX 77005 Brian Morton, owner	2	5 years	16 units	ETS, Mystic Tan	Tanning, sunless standup, day spa amenities	More than \$7	Yes
<b>Planet Beach North Mansfield</b> 2881 Matlock Road, #101 Mansfield, TX 76063 Amy Turner, owner	1	2 years	10 units	ETS, Mystic Tan	Tanning, sunless standup, hydrotherapy, day spa amenities	More than \$7	Yes

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<b>TEXAS</b>							
<b>Planet Tan</b> 3251 Beltline Road Garland, TX 75044 Tony Hartl, CEO	10	13 years	400 units	Ergoline, Mystic Tan, UltraSun, uwe	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>SuperTan, Inc.</b> 5217 82nd St., Suite 106 Lubbock, TX 79424 Brad Salley, president	3	7 years	52 units	Mystic Tan, Sun Ergoline, Sun Italia	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Tan 2000</b> 651 Business Loop 35, Suite 720 New Braunfels, TX 78130 Angie Gilstrap, president	1	7 years	21 units	Ergoline, Mystic Tan	Tanning, sunless standup, medispa	More than \$7	Yes
<b>Tan Makers Atascocita</b> 6850-B FM 1960 East Humble, TX 77346 Bruce and Diane Newport, owners	1	14 years	16 units	Dr. Müller, ETS, Four Seasons, ITE, Megasun, Puretan, UltraSun	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Texas Tan-Keller</b> 940 Keller Parkway, #150 Keller, TX 76248 Bryce and Neda Burk, owners	3	7.5 years	33 units	TanAmerica	Tanning, high-pressure tanning, airbrush/HVLP	More than \$7	Yes
<b>UTAH</b>							
<b>Body Perfect Tanning Salon, Inc.</b> 3387 S. Orchard Drive Bountiful, UT 84010 Christina Kourbelas, president	1	10 years	15 units	Classic Legs, Ergoline, Heartland, Miracle Mist, Puretan, St. Tropez, SunSport, TanAmerica	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>WASHINGTON</b>							
<b>Coconutz Tanning Spa</b> 13330 E. Sprague Ave. Spokane Valley, WA 99216 Traci Steenbergen, owner Kelly Campbell, owner	1	2.5 years	6 units	ETS, TanAmerica, Ultrabronz	Tanning, high-pressure tanning, airbrush/HVLP	\$5-\$7	Yes
<b>Desert Sun Franchising, Inc.</b> Corporate Office 27317 Maple Valley Black Diamond Road, S.E., Suite 110 Maple Valley, WA 98038 Palm Beach Tan, Inc., owner	56	7 years	616 units	Ergoline, PC Marketing, Mystic Tan, uwe	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Island Sun Tanning</b> 760 Ocean Beach Highway, Suite C Longview, WA 98632 Dick and Diane Lough, owners	1	15 years	22 units	Classic Legs, Mystic Tan, SunSport, TanAmerica	Tanning, high-pressure tanning, sunless standup, airbrush/HVLP	More than \$7	Yes
<b>Planet Sun</b> 901 W. Yakima Ave. Yakima, WA 98902 Angela J. Beaudry, owner	1	6 years	8 units	Heartland, ITE, Sun Capsule, Ultrabronz	Tanning, high-pressure tanning	More than \$7	Yes
<b>Rock Star Tan Bar</b> 216 Park Lane Kirkland, WA 98033 Megan Wilaby, president Justin Wilaby, vice president	1	14 years	17 units	ETS, I.SO Italia	Tanning, high-pressure tanning	More than \$7	Yes