

SALON NAME	No. of SALONS	YEARS in BUSINESS	TOTAL # of UNITS	BRANDS OF UNITS	SERVICES OFFERED	Avg. SESSION PRICE	CERTIFIED
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## VIRGINIA

<b>Eurobrnze</b> 8693 Sudley Road Manassas, VA 20110 Joe and Alyssa Springman, owners	2	11 years	12 units	Dr. Kern, Mystic Tan, Royal Sun, Ultrabronz	Tanning, high-pressure tanning, sunless standup, day spa amenities	More than \$7	Yes
<b>Extreme Tan</b> 1169 Berryville Ave. Winchester, VA 22601 Andrea Helsley, owner	1	10 years	29 units	ETS, Sun Capsule, Ultrabronz. uwe	Tanning, high-pressure tanning, sunless standup, nails	\$5-\$7	Yes
<b>The Sun Station</b> 736 W. 4th St. Salem, VA 24153 Betty West, president L.C. Miller, secretary/treasurer	2	7 years	31 units	Black Sun, Heartland, MagicTan, Poretan, Royal Sun, Sundash, UltraSun, uwe	Tanning, high-pressure tanning, sunless standup	\$5-\$7	Yes
<b>Sundays Blue Box Tanning Resort</b> Corporate Office 4336 Holland Road, Room 8 Virginia Beach, VA 23452 Dennis Ligon, president	7	14 years	160 units	Ergoline, Mystic Tan, Poretan, Royal Sun, Soltron, SonnenBräune, Sun Ergoline	Tanning, high-pressure tanning, sunless standup	\$5-\$7	Yes
<b>Tan 'N Tone</b> 1504 N. Franklin St. Christiansburg, VA 24073 Teresa L. Echols, owner	2	23 years	40 units	Heartland	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Tan-Fast-Tik</b> 3468 Holland Road Virginia Beach, VA 23452 Tammy J. Widdup, president	1	13.5 years	20 units	Dr. Müller, Ergoline, ETS, Ultrabronz	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes

## WEST VIRGINIA

<b>Lion In The Sun</b> 201 Morgantown Ave. Fairmont, WV 26554 Garth and Kimberly Perkey, owners	2	13 years	20 units	Heartland, ITE, PC Marketing, Perfect Tan	Tanning, day spa amenities	\$5-\$7	Yes
<b>Planet Tan of Charleston</b> 69 RHL Blvd. South Charleston, WV 25309 Diana Truman and B.J. Wiseman, owners	1	6 years	17 units	Ergoline, Sundash	Tanning, high-pressure tanning	More than \$7	Yes
<b>Seaside Tan &amp; Spa</b> 881 Mid Atlantic Parkway Martinsburg, WV 25401 Donna Hubbard, owner	1	11 years	30 units	Dr. Kern, ETS, SonnenBräune, Sun Capsule	Tanning, airbrush/HVLP, day spa amenities, nails, hair	\$5-\$7	Yes

## ALABAMA

<b>Premier Mega Tan</b> 230 Doug Baker Blvd., Suite 100 Birmingham, AL 35242 Buck Deal and Sharon Rossie, owners	2	15 years	60 units	Mystic Tan, PC Marketing, uwe	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
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<b>SunDaze Tanning Studio</b> 25935 Friendship Road Daphne, AL 36526 Debra and Patrick Cary, owners	1	4 years	8 units	ETS, Heartland	Tanning, airbrush/HVLP, body wraps, temporary tattoos	More than \$7	Yes
<b>Sun Shack LLC</b> 1331-6 S. Commercial Drive Foley, AL 36535 Robyn Roberts Crosbie, owner	1	2 years	8 units	ETS, Dr. Kern	Tanning, airbrush/HVLP, day spa amenities	\$5-\$7	Yes
<b>ARKANSAS</b>							
<b>Advanced SunSystems</b> 4818 N. Hills Blvd. North Little Rock, AR 72116 Melanie Hoggard, owner	4	15 years	69 units	Mystic Tan, SonnenBräune, Sun Capsule, Sun Ergoline, Ultrabronz	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Premiere Tans</b> Corporate Office 1810 E. Highland, Suite E Jonesboro, AR 72401 Henry and Mary Jo Turner, owners Barbara Gill, owner Allen and Marsha Beck, owners	13	10 years	248 units	Heartland, Mystic Tan, Sun Ergoline, TanAmerica, uwe	Tanning, high-pressure tanning, sunless standup, airbrush/HVLP	More than \$7	Yes
<b>ILLINOIS</b>							
<b>B Tan, Inc.</b> 561 S. Eastwood Drive Woodstock, IL 60098 Melissa Kecklik, owner	1	2 years	11 units	UltraSun	Tanning	More than \$7	Yes
<b>LA. Tan</b> 860 N. Lake St. Aurora, IL 60506 Nick Patel and Ken Patel, owners	130	5 years	1,960 units	ETS, Heartland, Megasun, Soltron, Sun Ergoline, UltraSun	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Solartan</b> 1704 E. Sangamon Ave. Springfield, IL 62702 Greg McRae, owner	1	1 year	11 units	Sportarredo	Tanning, high-pressure tanning	More than \$7	Yes
<b>Solartan</b> 3001 W. White Oaks Drive Springfield, IL 62704 Doug Allen, owner	4	12 years	52 units	Sportarredo	Tanning, high-pressure tanning	\$5-\$7	Yes
<b>Tropical TanSpa</b> 1682 S. Eastwood Drive Woodstock, IL 60098 Tammy Neumann, owner	2	15 years	24 units	Dr. Müller, Mystic Tan, PC Marketing, Sun Capsule, uwe	Tanning, sunless standup, day spa amenities, oxygen bar, travel	More than \$7	Yes
<b>Unlimited Tan</b> 2302A Route 59 Plainfield, IL 60544 Eric Anderson, president	3	6 years	76 units	California Tan, Ergoline, Mystic Tan, UltraSun, uwe	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>INDIANA</b>							
<b>Electric Beach Sunshine Center &amp; Boardwalk Shop</b> 513 Pine Lake Ave. LaPorte, IN 46350 Robert and Kathleen Sass, owners	1	22 years	9 units	ITE, Klafsun	Tanning	\$5-\$7	Yes

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## INDIANA

<b>Florida Tan Centre</b> Corporate Office 11 Cherry St. Terre Haute, IN 47807 Larry P. Fleschner, president	13	21 years	258 units	ETS, Sunal, UltraSun	Tanning, airbrush/HVLP	\$5-\$7	Yes
<b>Fun Tan, Inc.</b> Corporate Office 2258 South Bend Ave. South Bend, IN 46635 Larry Skwarcan, president Linda Skwarcan, secretary	5	21 years	99 units	Heartland, MagicTan, Puretan, RML, Sun Capsule, Tanses	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Gold Coast Tanning</b> 1675 W. Smith Valley Road, Suite B-7 Greenwood, IN 46143 Bob and Ruth Ann Rusie, owners	1	3 years	13 units	ETS, MagicTan	Tanning, sunless standup, airbrush/HVLP, day spa amenities, hydrotherapy, light therapy, travel	More than \$7	Yes
<b>Indoor Beach Tanning Centers</b> 7361 N. Shadeland Ave. Indianapolis, IN 46250 Larry Philpot, president	3	12 years	46 units	Ergoline, ETS, Sontegra, Tanses	Tanning, high-pressure tanning	More than \$7	Yes
<b>Sun Spot</b> 559 E. Main St. Danville, IN 46112 Teri L. Moore, president	3	21 years	56 units	Heartland, MagicTan, Mystic Tan, Soleil, UltraSun, uwe	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Tiki Tan Sun Centers</b> 4542 Elkhart Road Elkhart, IN 46517 Amy Reasonover, president	3	7 years	40 units	AUVL, Miracle Sun, Sun Italia, Vitasun	Tanning, high-pressure tanning, sunless standup, body wraps	More than \$7	Yes

## KENTUCKY

<b>Paradise Tan</b> 370 S. Highway 27, Suite 20 Somerset, KY 42501 Leslie Hart, owner	1	3 years	19 units	Ergoline, Sundash	Tanning, high-pressure tanning, airbrush/HVLP	\$5-\$7	Yes
<b>Sun-Kissed Tanning</b> 2009 Merchant Drive Richmond, KY 40475 Clara Bennett, owner	1	2 years	16 units	Heartland, Soleil, SonnenBräune	Tanning, high-pressure tanning	\$5-\$7	Yes
<b>SunSpa Tan &amp; Body</b> Corporate Office 3225 Darlington Circle Lexington, KY 40509 Vince and Renae Da Grava, owners	3	8 years	52 units	Mystic Tan, PC Marketing, Puretan, SonnenBräune, Sun Capsule, UltraSun, uwe	Tanning, high-pressure tanning, sunless standup, day spa amenities, oxygen bar, Italian café, drop-off dry cleaning	More than \$7	Yes

## LOUISIANA

<b>Australian Super Tans LLC</b> Corporate Office 190 N. Cities Service Highway Sulphur, LA 70663 Staci and Wade Boudoin, owners	4	14.5 years	40 units	Mystic Tan, Sun Ergoline	Tanning, sunless standup	More than \$7	Yes
<b>Planet Beach Tanning Spa</b> 5703 Essen Lane, Suite A-1 Baton Rouge, LA 70809 Monica and Leland Wolf, owners	1	7 years	7 units	Mystic Tan, TanAmerica	Tanning, sunless standup, day spa amenities, light therapy	\$5-\$7	Yes
<b>Tanning Authority</b> 5201 Nicholson Drive Baton Rouge, LA 70808 Ken Jervy, owner	1	9 years	16 units	ETS, Heartland	Tanning	\$5-\$7	Yes

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<b>MISSISSIPPI</b>							
<b>Magical Tans &amp; Spa</b> 1620 Jackson Ave., W. Oxford, MS 38655 Don and Barbara Taylor, owners	3	5 years	43 units	Ergoline, ETS, Mystic Tan, Sportarredo, Sun Capsule	Tanning, high-pressure tanning, sunless standup, airbrush/HVLP, day spa amenities, light therapy, body wraps, mesotherapy	\$5-\$7	Yes
<b>Oxford Super Tan, Inc.</b> 1715 University Ave. Oxford, MS 38655 Sherry Young, president	1	11 years	21 units	Puretan, Sun Capsule, Ultrabronz	Tanning, high-pressure tanning	\$5-\$7	Yes
<b>MISSOURI</b>							
<b>Fun Tan Tanning Salons</b> 409-B North Belt Highway St. Joseph, MO 64506 David Holland and David Riggs, owners	2	7 years	47 units	Ergoline, PC Marketing, Puretan, Mystic Tan, Sundash, TanAmerica	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Malibu Mega Tan, Inc.</b> 306 S.W. Blue Parkway Lee's Summit, MO 64063 Gary Murkin, president Alexandra Murkin, vice president	1	10 years	16 units	Heartland, Sundash	Tanning, sunless standup, massage, day spa amenities, hair	\$5-\$7	Yes
<b>Planet Beach Tanning Spa Raintree North</b> 213 S.W. Greenwich Drive Lee's Summit, MO 64082 John Hale, Greg Stanley, Sunny Gunnoe, Tom Lunnen, franchisees	1	2 years	10 units	ETS, Mystic Tan	Tanning, sunless standup, day spa amenities	More than \$7	Yes
<b>The Sun Scene</b> 1288 W. Foxwood Raymore, MO 64083 Scott and Terri Wheeler, owners	1	1.5 years	8 units	Heartland	Tanning	More than \$7	Yes
<b>Sundazed Tanning Studio</b> 510 S. Main St. Joplin, MO 64801 Bobby and Amy Landis, owners	1	3 years	13 units	Heartland	Tanning, airbrush/HVLP	\$5-\$7	Yes
<b>The Tan Company</b> 15933 Manchester Road Ellisville, MO 63011 Katie Burland, owner	2	10 years	47 units	Ergoline, ETS, Mystic Tan, Sportarredo	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes
<b>Tan Oasis</b> 100-A Highway 72 East Rolla, MO 65401 Margaret Hamilton, owner	1	2 years	9 units	PC Marketing, uwe	Tanning, airbrush/HVLP, light therapy	More than \$7	Yes
<b>TENNESSEE</b>							
<b>The Elite Beach Tanning Co.</b> 8370 Highway 51 North, Suite 101 Millington, TN 38053 Sara and Stephen McCann, owners	2	2 years	23 units	Mystic Tan, Soltron, Ultrabronz	Tanning, high-pressure tanning, sunless standup, airbrush/HVLP, day spa amenities, light therapy	More than \$7	Yes
<b>Glamour Tans</b> 1124 Tusculum Blvd. Greeneville, TN 37745 Carma and Steve Fillers, owners	2	14 years	19 units	Heartland	Tanning, airbrush/HVLP	\$5-\$7	Yes

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<b>TENNESSEE</b>							
<b>Hot Spot Tanning</b> Corporate Office 632 N. Walnut St. Murfreesboro, TN 37130 Lyvonn Reese, owner	8	7 years	109 units	Classic Legs, Heartland, MagicTan, Sontegra, Sun Capsule, TanAmerica	Tanning, high-pressure tanning, sunless standup	\$5-\$7	Yes
<b>Island Tan &amp; Swimwear</b> 605-C Carriage House Drive Jackson, TN 38305 Rex and Lisa Russom, owners	4	17 years	82 units	Ergoline, Heartland, Mystic Tan, Sundash, TanAmerica, uwe	Tanning, high-pressure tanning, sunless standup, hydrotherapy	\$5-\$7	Yes
<b>Sun Tan Village-Lebanon, Inc.</b> 313 W. Main St. Lebanon, TN 37087 Stephen and Darlene Pirtle, owners	1	7 years	37 units	ITE, Klafsun, Sportarredo, Sunbathe	Tanning, high-pressure tanning, sunless standup, airbrush/HVLP, day spa amenities, nails	More than \$7	Yes
<b>Tan-N-Go, Inc.</b> Corporate Offices 1610 Union Ave. Memphis, TN 38104 Bill Terrell, president Linda Coleman, secretary/treasurer	15	16 years	242 units	Dr. Müller, Ergoline, Future Industries, Megasun, Mystic Tan, TanAmerica	Tanning, high-pressure tanning, sunless standup	More than \$7	Yes

<b>IOWA</b>							
<b>#1 Sun Tanning Salon &amp; Spa</b> 115 Highway 1 West Iowa City, IA 52246 Kim Stern, president	2	23 years	65 units	Dr. Müller, Heartland, KBL, PC Marketing, Royal Sun, Sundash, Solart, Ultrabronz, uwe	Tanning, high-pressure tanning, sunless standup, hydrotherapy, infrared sauna, oxygen bar	\$5-\$7	Yes
<b>Tropical TanSpa</b> 134-10th St., S.W. Waverly, IA 50677 Geneva Weiss, owner	1	24 years	9 units	SCA Wolff, Sun Capsule, Sundash	Tanning, airbrush/HVLP, hydrotherapy	More than \$7	Yes
<b>MICHIGAN</b>							
<b>Bikini Bay Tanning</b> 3055 W. Houghton Lake Drive Houghton Lake, MI 48629 John and Rhonda Fluker, owners	1	3.5 years	20 units	ETS, ITE, Garda Sun, ProSun, Sun Capsule, Sundash, TanAmerica	Tanning, high-pressure tanning, airbrush/HVLP	More than \$7	Yes
<b>Body &amp; Sol Tanning Studios</b> 1633-C 28th St. Wyoming, MI 49519 David and Amie Brock, owners	1	8 years	18 units	Klafsun, Sun Capsule, UltraSun, uwe	Tanning, high-pressure tanning	More than \$7	Yes
<b>Bronze Bay Tanning</b> 109 Grand River East Lansing, MI 48823 Alan and Sara Munkacsy, owners	1	3 years	17 units	ETS, Dr. Kern, ITE, Sun Capsule	Tanning, airbrush/HVLP, oxygen bar, smoothie bar	More than \$7	Yes
<b>Chili Pepper's Tanning, Inc. MEGASTORES</b> 44699 Mound Road Sterling Heights, MI 48314 Jeff Davis, president Charise Davis, vice president	6	4.5 years	120 units	ETS, ITE, Mystic Tan, Puretan, Soleil, Sontegra, Sportarredo, Sun Capsule, Ultrabronz, UltraSun	Tanning, high-pressure tanning, sunless standup	\$5-\$7	Yes