

You read their posts every day on TanToday.com, but how well do you really know the moderators? Read on for a glimpse of the person behind the screen name.

Name: Millissa Angle

Screen name: gottatanfl

Occupation: Salon Owner

Location: Florida

Length of time in the indoor tanning industry? Four years as an owner. I also worked as a salon employee while in school for three years.

How did you get involved with indoor tanning? Because I enjoyed working at a tanning salon when I was in school, I thought about opening my own salon but eventually decided to go in another direction. Then, in March 2004, I went into a salon; while there, my son and I were treated horribly by the staff. I went home in a rage and began complaining to my husband, and he said, "Just take our savings and open yourself a salon." So, I did just that! We opened for business less than 30 days later.

Favorite non-tanning Web site? Hatteras Owners Forum

Favorite beverage after a long day on TT? Michelob Light or a Jack and Coke ... it depends on the day!

Favorite movie/TV show? "Bringing Up Baby" with Katharine Hepburn and Cary Grant. I'm a classic movie buff.

Favorite TT thread or forum? Moderators' Den

Best advice for industry newcomer? SAVE, SAVE, SAVE! Don't overspend during your first busy season—make sure you put enough away for the four to six months of off-season. Also, be careful with advertising—read the TanToday.com Marketing and Advertising forum to learn what others have had successes and failures with.

Best advice for industry veteran? Update your salon(s) regularly with new equipment and a fresh coat of paint. And always check up on your staff—try sending a friend in to secret-shop your employees.

Your recipe for success? Enjoy what you do!! If you enjoy your business and take pride in your ownership of it, it will show in your bank account.